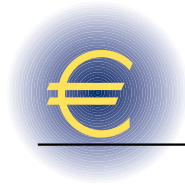


S&W

T R A I N I N G



SPRACHEN & WIRTSCHAFT GMBH

PRICES

Valid from January 1st, 2010

– Here you may find the prices for the formats most often booked by our clients.

– In case you are interested in other formats, these price charts will give you a reliable orientation. We can quote you exact prices upon request.

Conditions of payment:

– Payment is due before the beginning of the course.

– A 2% discount will be given to all who submit full payment at least 2 weeks before the beginning of the course.

– Alternatively, you can also pay at course begin by credit card (Master oder VISA).

Cancellation fees:

– Good and long-term customer relations are more important to us than formalities. We do understand that in some cases appointments must be cancelled or rescheduled on short notice, and we do not charge cancellation fees with one exception: the work day following the cancellation.

Product lines

TE	Top Executive Training
E	Executive Training
P	Partner Course (2 participants)
TT	Team Training (small group)

Course formates

L	Lesson - 45 minutes per lesson
20 WE	20 L from FR – SO (weekend)
25	25 L mornings from MO - FR
40	40 L MO morning – FR mid-day
45	45 L MO morning – FR evening
50	50 L MO morning – FR evening including evening lessons

Individual lessons

WS	Weekend and public holiday surcharge per lesson
G	German
BG	business German
CM	Culture Management

– **Prices are per person and week.**
(Exceptions: weekend courses WE and individual lessons)

– **VAT of (currently) 19 % to be added**

	format	lessons (of 45 min.)		duration 1 week	2 weeks	3 weeks + more
Top Executive Training	TE 20 WE	20	€	1.595,00	1.490,00	1.435,00
	TE 25	25	€	1.860,00	1.725,00	1.665,00
	TE 40	40	€	2.805,00	2.675,00	2.540,00
	TE 45	45	€	3.055,00	2.870,00	2.760,00
	TE 50	50	€	3.300,00	3.140,00	2.990,00
Executive Training individual lessons	E 20 WE	20	€	1.165,00	1.110,00	1.060,00
	E 25	25	€	1.335,00	1.260,00	1.200,00
	E 40	40	€	2.090,00	1.965,00	1.880,00
	E 45	45	€	2.335,00	2.200,00	2.095,00
	E 50	50	€	2.580,00	2.430,00	2.320,00
	FTZ	per Lesson	€	5,00	4,90	4,75
Executive Training partner	P 20 WE	20	€	725,00	680,00	645,00
	P 25	25	€	815,00	765,00	735,00
	P 40	40	€	1.280,00	1.200,00	1.150,00
	P 45	45	€	1.430,00	1.350,00	1.290,00
	P 50	50	€	1.570,00	1.490,00	1.420,00
	FTZ	per Lesson	€	2,85	2,80	2,70
Team Training small group Individual lessons	TT	25	€	605,00	575,00	555,00
	D	1	€	53,50	51,00	50,00
	WD	1	€	62,50	60,00	59,00
	CM	1	€	105,00	100,00	100,00

On Tour

If you would like us to come to you - for group as well as individual lessons - we are able to design a seminar programme with topics of your choice and material specially tailored to your needs. Prices vary by programme and are quoted individually.

Family

The options of this product line are individually tailored for each situation. That also includes the prices, which we will gladly discuss with you.

Culture Management

The price for in-house seminars and workshops depends on topic, seminar length and number of participants.

Open Workshops

(3-6 participants)

Welcome to Germany

2 days
€ 890,00

Successful in Germany

2 days
€ 890,00

Accommodation

in private appartments per person and day including breakfast approx.

€ 50,00

Hotel accomodation is dependent on hotel category and season.

Transfers

Transfers are included in the Top Executive Training programme.

Train station Überlingen
€ 36,00

Train station Friedrichshafen
€ 39,00

Regional airport
Friedrichshafen
€ 40,00

International airport Zürich
€ 135,00

(We reserve the right to price changes due to increasing gas prices)

Other services

upon request

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